**Venice North Territory Information Sheet**

You have been provided two spreadsheets for your territory. One file is a PDF (with the name ending in .pdf) and is Read-Only and print ready. The other is an Excel spreadsheet (with the name ending in .xlsx) which allows editing and is not formatted for printing. The Excel spreadsheet has special properties which are explained below. Both files contain all the addresses in your territory as well as names and phone numbers associated with the addresses. The information is derived from two sources (Sarasota County Property Search and Sarasota Library Ref USA). PLEASE NOTE: If you wish to **print** the territory spreadsheet, use the PDF spreadsheet to avoid printing extra pages which occurs when printing the Excel spreadsheet.

The information provided on the spreadsheets are as follows:

* Territory number, date report generated, zip code, spreadsheet key
* All addresses in your territory (including unit numbers)
* H – If you see an asterisk ( \* ), the owner is claiming a homestead exemption and this is considered their permanent address
* Address in ALL CAPS means the info is from the Sarasota County Property Appraiser website
* Address in Mixed Case letters means the info is from Sarasota Library RefUSA
* Phone Numbers: provided by RefUSA or left empty so you may enter a phone number you have researched
* Do Not Calls: Noted with a 1, DNC or FL for Foreign Language
* Green Shading: Note multiple names/units per address – use caution
* Blue Shading: Notes duplicate unit number listing – use caution
* PDF Spreadsheet (Terrxxx\_PubTerr.pdf): you may print this and write on the document
* Excel Spreadsheet (Terrxxx\_PubTerr.xlsx): you may save this electronically and enter information into the spreadsheet. This document is not formatted for printing.

**Further Detail for Those Comfortable with Electronic Spreadsheets**

The Excel spreadsheet (file ending with .xlsx) is a Super Territory and has two tabs. The spreadsheet on tab 1 has all the information provided above. The spreadsheet on tab 2 has *hyperlinks*. The hyperlinks direct you to FastPeopleSearch.com, TruePeopleSearch.com and 411.com. The website may require that you verify that you are not a robot. This is normal. A new browser will open every time you click a hyperlink, and you may wish to close out extra browsers periodically. IMPORTANT NOTE: Super Territory links are best used from a from a ***laptop, notebook desktop computer*** for full functionality.